

ITS Connect

Elite Club #42 -- February 2019

ProspectNow

The top 30% of sales executives have collectively sent almost 10,000 client referrals to ProspectNow. Of those, 2411 (24%) have become customers of ProspectNow. Of the 2411, they have exported approximately 4 million leads from the likely seller database. Assuming a 7% transaction velocity and a \$400K average sales price, that's 160,000 potential transactions the system predicted it would sell.

Prospect Now has upgraded its database to be much more accurate on its phone number. The accuracy rate is between 80%.plus The data contains both land line and cell number. With Predictive Analysis being critical to knowledge, Prospect Now has added another 100 layers to give the most accurate score. Better data, better phone equals to more results.

New Pricing:

Month-to-Month:

\$99 per month for 1 county

\$29 per additional county

Includes 500 credits, which can be used towards a property profile export, phone number, email address or Corefact export. Unlimited mailing labels, nationwide business data and unlimited searches

Annual:

\$1299 annual

Includes 4 counties of the subscribers choice. 6000 credits that can be used towards a property profile export, phone number or email address. Unlimited mailing labels, unlimited ownership address data into a .CSV file, nationwide business data and unlimited exports to Corefact.